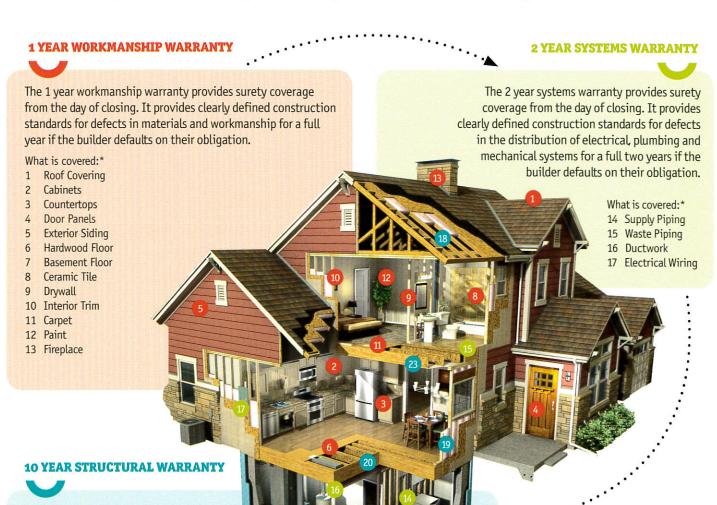


smile knowing your home is protected for a full ten years.

coverage that gives confidence.

Defining the 2-10 Home Buyers Warranty® Structural Home Warranty.



The 10 year insurance-backed structural warranty provides 10 full years of structural defect coverage from the day of closing. It protects designated load-bearing elements of the home caused by failure that affects their load-bearing function to the extent that the home becomes unsafe, unsanitary or otherwise unlivable.

What is covered:*

18 Roof Framing

19 Load-Bearing Walls

21 Columns 22 Foundation

20 Beams

23 Floor Framing



LONG LIVE HAPPY HOMES®

2-10.com



THE ILLUSTRATED GUIDE TO RUCTURAL WARRANTIES





A structural warranty provides a written agreement between the home builder and the homeowner and clearly defines the builder's work-product obligations related to construction quality and continuing obligations.



WHY AN INSURANCE-BACKED STRUCTURAL **WARRANTY?**



A structural warranty, from an established warranty provider, gives builders and homeowner's confidence that if qualified major structural damages develop in a home, those repairs will be the obligation of the warranty insurer rather than the responsibility of the builder and homeowners.

WHAT DAMAGES DOES A STRUCTURAL **WARRANTY COVER?**



A structural warranty covers specific types of structural defects: actual physical damage to load-bearing elements of a home that result in failure of its load-bearing function.

HOW MUCH DOES A STRUCTURAL WARRANTY COST?

LESS THAN \$0.005%

OF THE TOTAL **PURCHASE** PRICE, PLUS LAND The average cost of a 10 year warranty is less than a half percent of the total purchase price of the home including the land. **AVG REPAIR**

\$113,000

\$42,500



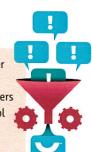
Soil movement surrounding a home's foundation causes more than 80% of structural defects, and framing-related issues cause the remaining 20%.



WHY DO BUILDERS NEED STRUCTURAL WARRANTIES?



- 1. Make Handling Complaints Simpler
- 2. Save Time
- 3. Provides Confidence to Home Buyers
- 4. A Helpful Sales and Marketing Tool
- 5. It Makes Good Business Sense
- 6. Avoid Costly Litigation





HOW 2-10 HBW STANDS OUT FROM THE COMPETITION



2-10 HBW offers the most comprehensive coverage of any warranty company.



OSMETIC DAMAGES, DROUGHT AND LINTEL

FEATURES AND BENEFITS FOR HOMEOWNERS



- 2. Protection When It's Needed
- 3. Surrounding Components Are Covered
- 4. Warranty Administration
- 5. Avoid Costly Litigation



HOW CAN BUILDERS PROVIDE A 2-10 HBW INSURANCE-BACKED STRUCTURAL WARRANTY



WHY SHOULD A HOME BUYER PURCHASE FROM A 2-10 HBW BUILDER?



The biggest advantage to buying a home from a 2-10 HBW builder member is in the quality of their craftsmanship and their ability to provide the best new home structural warranty. A home buyer can know that the construction standards are defined and there is a warranty insurer to stand behind the builder's promise.

